



“In any given moment we have two options: to step forward to growth or step back into safety.”

Abraham Maslow

MANAGER’S COMMENTS

I just returned from Florida where I attended three back to back to back meetings.

The first was the Electri International Council Meeting, the middle was the IBEW/NECA Benefits Conference and last was the NECA District II Council Meeting.

The subject of my comments today are going to be about the Electri International Meeting. We saw some data at the meeting that wasn’t really surprising to me; however, it was, none the less, eye opening to everyone in attendance.

Back in the June, 2019 edition of this newsletter I wrote about Electri International. I did that to familiarize you with the Who, What, Where, When and Why of Electri.

You see, the mere fact I felt it necessary to explain ELECTRI goes to the heart of the data that was presented. While the specific accuracy of the data could be disputed for several reasons and they could be off by 100%, they would still paint the same picture. The title of the painting would simply be, “Underutilization of Great Research” brought to you by “Old NECA”.

The quote today suggests we can change and move forward or do nothing and in effect stay in the past. What is it you would like to do?

I know what I want and I was encouraged at

the meeting by the “New NECA” commitment to make some changes. Hopefully the new painting title will be “Great Research Brought to your Hometown” or “Electri Education Deliverables of Our Great Research”, both of which fit my mantra of make it user friendly please!

It was funny sitting there and hearing, in what is present day vernacular, what my brother Tony and I talked about 25 or so years ago. You see, shortly after Electri got up and operating, it was obvious the research papers they were producing were extremely relevant and of a high quality. Tony, who was on the National Joint Apprenticeship Training Committee at the time, said the NJATC (there was no NECA Education Department at the time) should work with Electri to produce seminars so this information could get to our members in a format other than a booklet to be placed in a binder. At this meeting I heard, in effect the same thing, we need to take the research and get it to the members as an education deliverable. It’s long past time that NECA and Electri work on making all this great research easily accessible in a variety of formats. Then it will be up to the Chapters to market and promote these Electri products to its members.

IN CASE YOU WERE WONDERING

So, what did ELECTRI accomplish last year?

They guided the research and delivery of six new key reports that will each help our contracting community do better and become more profitable. They helped younger faculty members who are new to the electrical construction market produce several white papers on topics that are valuable to our contractors and, at the same time, help the faculty members become more involved with our industry.

They streamlined our research agenda to ensure that what we produce can be easily translated into meaningful educational modules to offer to the industry through NECA's Education Department.

They held three major competitions as part of our

Talent Initiative. Future leaders (students and apprentices) worked side by side with our contractors and NECA Chapter leaders to produce their best presentations for ways they would address and solve specific electrical construction projects for deserving organizations and communities.

Our contractors, manufacturers and distributors traveled to Costa Rica for ELECTRI's 2019 Cross-Border meeting where everyone had the opportunity to renew long-standing relationships and explore new business opportunities.

And they also continued to receive strong financial support from contracting firms and NECA Chapters across the country.

CHAPTER & DIVISION ELECTIONS

Elections were held last month at each of the three Division meetings.

The Lake Erie Division re-elected Dan Fresch to be their representative on the Chapter Board of Directors and serve as their Division Chairman.

The Northeast Ohio Division re-elected Bernard (Buddy) Ferdinando to be their representative on the Board of Directors and serve as their Division Chairman.

The Cleveland Division re-elected Michael Joyce, David Haines, Ronald Ullman, Thomas Morgan and John Mraz to be their representatives on the

Board of Directors. Mike Joyce was elected to serve as their Division chairman.

At the January Board of Directors meeting the following officers were elected:

Mike Joyce - President

Ron Ullman-Vice President

Tom Morgan - Treasurer

David Haines - Governor

CLEVELAND'S UNION TRADES MEDICAL CENTERS UPDATE

As you may recall, the members of the IBEW Local #38 Health and Welfare Trust Fund announced they opened the Union Trades Medical Centers in conjunction with the Laborers Local #310 on April 15th. They have two sites in the Greater Cleveland area, one in Brooklyn and one in Beachwood. These medical centers are being used by any participant in either of the locals.

The concept was that these medical centers would save the plans money and provide a better quality of care. By having their own primary care physician, schedules could be arranged to allow for the time necessary to

perform thorough exams and allowing the doctor time to build a relationship with the patient. In addition, there is a physical therapist and mental health specialist on the team to provide a more comprehensive health care experience and better overall outcomes.

Well, the patient reviews are indicating the concept is a reality.

This is a proud moment for the Local #38 Health and Welfare Trustees, the Staff of the Fund Administration Office and the fund's healthcare consultant, Segal Co.

EDUCATION DIRECTOR'S REPORT— A.K. FULLMER

As we head into the spring and summer seasons, its time again for our student chapters to start looking for internships. If you are looking for an intern, please feel free to email or call me and I will do my best to help place a student with you. Also, this week on Thursday the 6th at the Kent State Hotel and Conference Center,

there will be a networking event for NECA contractors and Kent State students. If you would like to attend, please email or call me to RSVP.

Our next code class has been scheduled for March the 28th. I will be sending out an email for registration later this week and I hope to see you all there.

MANHOURS

Cleveland Division thru December:	3,450,610
Lake Erie Division thru December:	501,784
Northeast Ohio Division thru December:	<u>416,531</u>
Chapter Total:	4,368,925

UPCOMING EVENTS

- 1.) **KSU Student Chapter Meet & Greet** –February 6, 2020-6PM at the Kent State Hotel.
- 2.) **KSU Career Fair** - February 7, 2020 –10AM to 1PM– Kent State Student Center, Ballroom.
- 3.) **Code Class** - March 28, 2020-7:30 AM-1:00P - Doubletree Hotel, Independence.
- 4.) **Lake Erie Division Meeting**—April 7, 2020—6:00 PM—TBD.
- 5.) **Northeast Ohio Division Meeting**—April 8, 2020—Noon—Red Hawk Grille
- 6.) **Cleveland Division Meeting**—April 9, 2020—5:30 PM—TBD.
- 7.) **NECA Eastern Region Spring Meeting**—April 19-22, 2020—Amelia Island.



LOOK FOR THE NEXT REVIEW IN MARCH 2020!!

**IT'S GOOD BUSINESS TO DO BUSINESS WITH THOSE FIRMS
WHO SUPPORT OUR ASSOCIATION**

CHAPTER ASSOCIATE MEMBERS

1-888-Ohio Comp	Graybar Electric Co.
ABB Industrial Solutions	Leff Electric
Admar Supply Company	Mars Electric
BMA Media Group	Milwaukee Tool
Ciuni & Panichi, Inc.	PEPCO
CompManagement, Inc.	Riffle and Associates
Eaton Corporation	Simplex Grinnell
ENESPRO PPE	United Rentals
Ericson Manufacturing	

NECA PREMIER PARTNERS

3M	Schneider Electric
Federated Insurance	Southwire Corporation
Graybar	Thomas and Betts Corporation
Greenlee	United Rentals
Milwaukee Tool	Westex by <i>Milliken</i>

ELECTRICAL TRAINING ALLIANCE PARTNERS

PLATINUM LEVEL:

Milwaukee Electric Tool Corporation
 Klein Tools, Inc.
 Thomas & Betts Corporation
 3M Company Electrical Markets Division
 Salisbury by Honeywell
 Harger Lighting and Grounding
 Fluke Corporation
 Lutron Electronics, Inc.
 Eaton's Bussman Business
 Schneider Electric
 Southwire Company
 Prysmian Power Cables and Systems
 Graybar
 Greenslee by Textron Corporation
 Ideal Industries, Inc.
 Westex by Milliken

GOLD LEVEL:

Buckingham Manufacturing Company, Inc.
 Alexander Publications

SILVER LEVEL:

Ann Arbor Area Convention & Visitors Bureau
 Rubin Brothers, Inc.
 American Technical Publishers, Inc.
 Ypsilanti Area Convention & Visitors Bureau
 Legrand, North America
 E2E Summit

BRONZE LEVEL:

MOSAIC
 Stark Safety Consultants
 Coyne First Aid
 Wellshade