



“The facts are always friendly, every bit of evidence one can acquire, in any area, leads one closer to what is true.”
Carl R. Rogers

GREATER CLEVELAND

MANAGER'S COMMENTS

I travel to, what for me is, a lot of out of town business meetings and events over the course of a year. Each year in December, I have all my travel folders made up for the next year. As I begin the list I notice myself wincing at, to varying degrees, the prospect of making each trip, with one exception....NTI.

The reasons are many for why I look forward to attending the National Training Institute. A wash of wonderful memories sweeps over me. I know that more will be and have been made last week. I can feel the smile on my face. I couldn't begin to name all the people who are responsible for that smile.

1993 was the first year I began teaching in the IBEW L.U. #246 apprenticeship and the Committee was forward thinking enough to see the value in professionally educating me and our other instructor in adult instruction skills. That year was my first NTI. Wow, am I forever grateful.

This year is the 30th Anniversary of NTI. Sometimes it seems so long ago and other times it's like where did the years go.

Same as I can't name all the people who I've been blessed to interact with and become lifelong friends with, I can't name all the changes and progressions NTI has experienced.

Suffice it to say, the leaders of the Electrical Training Alliance and their staff have made enormous and momentous advancements in providing a holistic training program that encompass all facets of our industry.

I strongly encourage everyone who is involved with your JATC program to attend the 31st Annual NTI next July in Ann Arbor, Michigan. In addition, there are a number of robust technical classes available, so keep in mind, it may be a convenient cost effective way to obtain this type of training for your company.

I can't end a piece about NTI without letting everyone who isn't real familiar with its history that the founding father is the most revered, respected and beloved, A.J. Pearson. He's my friend, my brother, my mentor.



CHAPTER NORA FACTS (JANUARY 2012 - JULY 2019)

1.) Manhours worked:

Local 38 - 989,602
 Local 673 - 339,789
 Local 129 - 255,642

TOTAL = 1,585,033

2.) Approximate JATC Contributions:

Local 38 - \$781,785
 Local 673 - \$268,433
 Local 129 - \$201,957

TOTAL = \$1,252,175

3.) Approximate Local Labor Management Cooperative Committees Contributions:

Local 38 - \$158,363
 Local 673 - \$ 54,366
 Local 129 - \$ 40,903

TOTAL \$253,632

4.) Approximate National LMCC Contributions = **\$15,850**

5.) Number of Chapter Review Newsletters Promoting the Use of NORA:
32 out of 95 newsletters by Tom Shreves.

6.) Number of Chapter Review Newsletters Criticizing NORA by Tom Shreves:
4 out of 95 (Jan, Feb, March, April 2015) for eliminating Craft Certification from the requirement for advancement. The same criticism stated at NTI that year by the head of construction of the IBEW.

7.) Number of Chapter Reviews on RFV by Tom Shreves:
2 out of 95 (Dec. 2018 and July 2019) about the Manager Comment line on the request for variance form.

This information sets the record straight to date.

It's obvious the Greater Cleveland Chapter has and will continue to successfully promote the utilization of the NORA .

We want to say Thank You to those Members who have taken the risk of leaving their "Comfort Zone" to lead the way in making NORA work for everyone.

EDUCATION UPDATE—BY A.K. FULLMER

As the summer winds to a close it comes to start planning our education for the first few months of next year. I am interested to know from the membership, what types of things you want to see be a part of your education program. Your feedback will help me shape the education program to fit your needs.

Electri International released another White paper that past month entitled, "*Addressing the Opioid Crisis.*" Through this white paper Electri discusses the effects of the Opioid Crisis on the construction industry and what can be done to keep workers safe on the jobsite. As with all the Electri research papers, I urge you to read them. Electri research papers can be found on the Electri website, electri.org.

Lastly, I would like to remind you all of the upcoming career fair at Kent State September 27th. As I have mentioned before, this is a great way to get in front of the most qualified management position applicants in the local area. Also, for those of you who would like to get an extra head start on the competition at the career fair, I have scheduled a Networking event the night before at the Kent State Hotel, Thursday September 26th. I will be sending out the details in an email in the coming weeks. This event will be a small group setting and should allow you to get in contact with students seeking internships and full-time employment before they are bombarded by the hustle and bustle of the career fair. Please consider attending.

NEBF RE-RUN FOR EMPLOYERS

Non Bargaining Unit Employees:

- 1.) If you make NEBF Contributions on behalf of any non-bargaining unit employee you must have a Participation Agreement.
- 2.) Anyone, including an IBEW member, who is not performing work covered under the Collective Bargaining Agreement which contains the NEBF Standard Contract Language is a **non-bargaining unit employee**.
- 3.) There are only two types of Participation Agreements. One is called an “All Agreement.” The other is an “Alumni Agreement.”
- 4.) An “**All**” Agreement covers each and **every** employee who is not covered by the collective bargaining agreement—this includes all full time and part time employees. They are **non-bargaining** unit employees.
- 5.) An “**Alumni**” Agreement covers each and **every** employee who has earned at least one service credit under an IBEW collective bargaining agreement. They are employees that have had enough **previous contributions** made on their behalf into the NEBF when they were doing collective bargaining unit work to earn at least one credit year of benefits.
- 6.) The NEBF contribution rate is calculated by multiplying the earned wage by .03 or it can be determined by calculating the “Wage Cap” and contributing the **lesser** of the two.
- 7.) The “Wage Cap” is calculating using this formula: Journeyman Wage Rate times the Hours in a Work Week as defined in the CBA times 52 divided by 12.8.) The NEBF will require you to sign two copies of which ever Participation Agreement you may decide to enter into and then you must provide a list of the employees who will be covered under the agreement.

Working Owners:

- 1.) Effective since April 1, 2007 the NEBF will only accept contributions on behalf of owners of businesses if there is an explicit provision in the CBA permitting the owner to perform bargaining unit work or if there is a Participation Agreement between the employer and the NEBF.
- 2.) A copy of the CBA and the employer’s Letter of Assent must be provided to the NEBF before contributions will be accepted on or after April 1, 2007.
- 3.) The NEBF will also recognize organizing agreement provisions that specify the right of the owner to perform collective bargaining work. If that provision is limited in time the NEBF will only accept contributions for that specified amount of time.
- 4.) If a bona fide working owner contributes on their own behalf ,the amount is based on the **greater** of (a.) 3% of the owners gross pay or (b.) 3% of the prevailing journeyman wage rate multiplied by the normal straight time hours provided for the CBA.

Please contact the Chapter Manager if you have any questions.

EVITP TEASER

How many of you know what EVITP stands for? Are you interested in finding out? Are you the type to “Skate to where the puck is going to be” a favorite quote of former NECA President Dennis Quebe by hockey great, Wayne Gretzky or would you rather be unprepared for a new market opportunity?

Well, next month’s Review will provide you with important information on the Electric Vehicle Infrastructure Training Program and how it could impact your bottom line.

MANHOURS

Cleveland Division thru June :	1,696,243
Lake Erie Division thru June:	238,593
Northeast Ohio Division thru June:	224,576
Chapter Total:	2,159,412

UPCOMING EVENTS

- 1.) **Joint General Membership Meeting with NCO NECA**—August 15th - Hilton Fairlawn.
- 2.) **NECA Convention & Trade Show**-September 14-17, 2019-Mandalay Bay Resort—Las Vegas, NV.
- 3.) **Change Orders Seminar** - October 1 & 2, 2019 8:30AM—11:30 AM at the Hilton Fairlawn.
- 4.) **Managing the Lifeblood of Construction—Cash Flow**-October 1 & 2, 2019—12:30 PM—3:30 PM at the Hilton Fairlawn.



GO TRIBE!

LOOK FOR THE NEXT REVIEW IN SEPTEMBER 2019!!

**IT'S GOOD BUSINESS TO DO BUSINESS WITH THOSE FIRMS
WHO SUPPORT OUR ASSOCIATION**

CHAPTER ASSOCIATE MEMBERS

1-888-Ohio Comp	Graybar Electric Co.
ABB Industrial Solutions	Leff Electric
Admar Supply Company	Mars Electric
BMA Media Group	Milwaukee Tool
Ciuni & Panichi, Inc.	PEPCO
CompManagement, Inc.	Riffle and Associates
Eaton Corporation	Simplex Grinnell
ENESPRO PPE	United Rentals
Ericson Manufacturing	

NECA PREMIER PARTNERS

3M	Schneider Electric
Federated Insurance	Southwire Corporation
Graybar	Thomas and Betts Corporation
Greenlee	United Rentals
Milwaukee Tool	Westex by <i>Milliken</i>

ELECTRICAL TRAINING ALLIANCE PARTNERS

PLATINUM LEVEL:

Milwaukee Electric Tool Corporation
 Klein Tools, Inc.
 Thomas & Betts Corporation
 3M Company Electrical Markets Division
 Salisbury by Honeywell
 Harger Lighting and Grounding
 Fluke Corporation
 Lutron Electronics, Inc.
 Eaton's Bussman Business
 Schneider Electric
 Southwire Company
 Prysmian Power Cables and Systems
 Graybar
 Greenslee by Textron Corporation
 Ideal Industries, Inc.
 Westex by Milliken

GOLD LEVEL:

Buckingham Manufacturing Company, Inc.
 Alexander Publications

SILVER LEVEL:

Ann Arbor Area Convention & Visitors Bureau
 Rubin Brothers, Inc.
 American Technical Publishers, Inc.
 Ypsilanti Area Convention & Visitors Bureau
 Legrand, North America
 E2E Summit

BRONZE LEVEL:

MOSAIC
 Stark Safety Consultants
 Coyne First Aid
 Wellshade