



“The best way to solve problems and to fight against war is through dialogue.”

Malala Yousafzai

GREATER CLEVELAND

MANAGER'S COMMENTS

Even though work is relatively plentiful right now here at home, it's never a bad idea for me to remind everyone who performs work outside your jurisdiction to be aware and communicate. If you are and you do, you'll be smart. If you are and you do, you'll reduce risk. If are and you do, you'll save time and money. If you are and you do, you might even make money!

If none of that interests you, maybe my comments next month will.

So, when thinking about bidding or taking a job out of your home jurisdiction spend a little time preparing. Start by carefully reading the Collective Bargaining Agreement that you'll be using, even if it's a national agreement like the VDVNA (Voice-Data-Video National Agreement.) Many times there are things in then that refer to other agreements different from ones you may have used before. So don't skim it. The part that may cause you a problem (time & money) won't be highlighted, underlined or bolded. You skim it, you miss it, you pay, you whine.

If you really have a high level of awareness, what you do once you've made the

decision to go ahead with a project out of town but before the estimator puts pencil to paper, oh wait, clicks on his estimating program, **CALL THE CHAPTER MANAGER!** What Chapter Manager you may be asking? Really, it doesn't matter, either yours or the one in the jurisdiction of the project or both. It doesn't cost much, just a few minutes of your time. You're already paying them. Let them know what you're doing. They may have some insight, answer questions about manpower, portability or any of the things you should want to know before investing the money to bid or do the job. Conversely, but not recommended, you can play secret squirrel, keep everything to yourself, don't trust anyone, think you're outsmarting the competition, get the job, lose your ass because you ended up with a costly grievance, then whine about getting screwed. Been there, done that and have seen it from both sides now that I'm a Chapter Manager. It's sad.

You old folks can just call me Ann Landers. You young folks, google her.

My comments are brief this month since it's February. Get it? The shortest month.



CHAPTER & DIVISION ELECTIONS

Elections were held last month at each of the three Division meetings.

The Lake Erie Division re-elected **Dan Fresch** to be their representative on the Chapter Board of Directors and serve as their Division Chairman.

The Northeast Ohio Division re-elected **Bernard (Buddy) Ferdinando** to be their representative on the Chapter Board of Directors and serve as their Division Chairman.

The Cleveland Division re-elected **Michael Joyce**,

David Haines, Ronald Ullman, Thomas Morgan and John Mraz to be their representatives on the Board of Directors. **Mike Joyce** was elected to serve as their Division Chairman.

At the January Board of Directors meeting the following officers were elected:

Mike Joyce-President
Ron Ullman-Vice-President
Tom Morgan-Treasurer
Dave Haines-Governor

A LOOK INTO THE FUTURE OF APPRENTICESHIP

Much of the following information comes from the Electrical Training Alliance's Executive Director, Todd Stafford's report delivered to the NECA District II Council at their meeting on January 30, 2019.

The Electrical training ALLIANCE introduced for BETA testing in the first quarter of 2018 an "Interim Credential (IC)," which is a Computer Mediated Delivery training model for the first year inside apprenticeship. The IC curriculum can be provided to high school students, transitioning veterans seeking training for a career outside the military, community college students, vocational training students, and adult learners seeking to begin an apprenticeship. Computer Mediated Delivery allows for a consistent, standard delivery model of curriculum, with assessments, such that a student completing the IC curriculum can apply for apprenticeship at any local JATC, and upon acceptance, enter 2nd year of the inside apprenticeship program. This program is achieving great success, acceptance, and use by several high schools in the country today and a waiting list to begin using it is being generated.

The electrical training ALLIANCE will continue to develop Computer Mediated Delivery courses that will be inserted into the LMS delivery model, for use at local JATC's and Area-Wide JATC's. The use of computer mediated courses for educational needs replaces the traditional instructor lead lecture learning (education) within local programs. Replacing lecture based training with computer mediated

courses allow for local training centers to offer, host, and deliver hands on training to apprentices. Replacing lecture training by local instructors gives our industry several advantages.

First, every student has access to our industry's best Instructor. Every apprentice will now have as their personal instructor, our industry's best AC theory, DC theory, Motors, Motor Control, Conduit Bending instructor; and this is the model for all areas of training. Asynchronous learning becomes available with apprentices now completing "Homework" based upon computer mediated delivery courses, and when completing, arriving to and receiving training at their respective JATC, they are taught the applications of the course material studied. The goal is to have JATC's and Area-Wide JATC's providing training that is as close to "hands-on" as possible, simulating jobsite requirements where possible.

Second, it is evident from annual survey results, discussions with training directors, instructors, and apprentices, that every apprentice attending training at every JATC does not receive comparable nor sufficient OJT training in every area of need. Creating Computer Mediated Delivery courses allow for JATC's to transition away from lecture training at the JATC (this is what Computer Mediated Delivery provides) and allows the JATC to concentrate upon hands on training.

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**A LOOK INTO THE FUTURE OF APPRENTICESHIP
CONTINUED**

Third, hands on training at the training center allows for competencies of apprentices to be evaluated. When conduit bending, for example, is presented to the apprentice, the apprentice can prove expert skill in conduit bending and not just “passing a test” as they do in traditional delivery.

Finally, Computer Based Training, when coupled with hands on training, allows for Competency Based Apprenticeship models to be offered for local implementation. When all courses delivered for apprenticeship training are replaced by Computer Mediated courses, the electrical training ALLIANCE will also have available for JATC’s hands on training exercise and evaluations for each subject are to provide a means of evaluating apprentices-upon job performance related exercises.

For years it’s been the NJATC and the ETA that have had to look into the future and act because they don’t have the luxury of snapping their fingers and poof, create what has been needed in a timely manner like the National Training Institute, Craft Certification and everything that is associated with it, curriculum for all classifications other than Inside, the Learning Management System platform, Blended Learning curriculum delivery program and now the use of a Computer Mediated Delivery training model. Those are just the marquee projects. The NJATC and ETA have grown and evolved, as advancements in technology has allowed, to meet the educational needs of our workforce. Kudos to their leadership and staffs that have made our apprenticeship program the best, all the while being part of a model where change and pro-activeness doesn’t come easy.

JOINT TRADESHOW WITH THE NCO CHAPTER NECA

The Greater Cleveland Chapter, NECA along with the North Central Ohio Chapter, NECA will host a Tradeshow to be held on Tuesday, April 23rd at the Akron Hilton Fairlawn Hotel from 3:00 PM to 5:00 PM.

A dinner will follow for all of the attendees and vendors at 5:30 PM.

Notices will be sent out shortly.

MANHOURS

Cleveland Division thru December:	3,609,586
Lake Erie Division thru December:	470,280
Northeast Ohio Division thru December:	348,303
Chapter Total:	4,428,169

UPCOMING EVENTS

- 1.) **Code Class**-March 23, 2019 7:30 AM-1:00 PM– Doubletree Hotel, Independence, Ohio.
- 2.) **NECA NOW**-April 1-4, 2019-Phoenix, Arizona.
- 3.) **Lake Erie Division Meeting**-April 9, 2019 –6:00 PM at Diso’s Bistro, Lorain, Ohio.
- 4.) **Northeast Ohio Division Meeting**-April 10, 2019 at Noon at Red Hawk Grille.
- 5.) **Cleveland Division Meeting** –April 11, 2019 at 5:30 PM location TBD.
- 6.) **Joint Tradeshow with the NCO Chapter, NECA** –April 23, 2019 –3:00-5:00 PM at the Akron Hilton Fairlawn Hotel. *Dinner to follow at 5:30 PM*
- 7.) **SEMINARS– Cracking the WIP/Driving Predictable Cost Projections and Managing the Lifeblood of Contracting/Cash Flow** -May 10th-7:45 AM-5:00 PM at the Doubletree Hotel, Independence, Ohio

LOOK FOR THE NEXT REVIEW IN MARCH 2019!!

**IT'S GOOD BUSINESS TO DO BUSINESS WITH THOSE FIRMS
WHO SUPPORT OUR ASSOCIATION**

CHAPTER ASSOCIATE MEMBERS

1-888-Ohio Comp	Graybar Electric Co.
ABB Industrial Solutions	Leff Electric
Admar Supply Company	Mars Electric
BMA Media Group	Milwaukee Tool
Ciuni & Panichi, Inc.	PEPCO
CompManagement, Inc.	Riffle and Associates
Eaton Corporation	Simplex Grinnell
ENESPRO PPE	United Rentals
Ericson Manufacturing	

NECA PREMIER PARTNERS

3M	Schneider Electric
Federated Insurance	Southwire Corporation
Graybar	Thomas and Betts Corporation
Greenlee	United Rentals
Milwaukee Tool	Westex by <i>Milliken</i>

ELECTRICAL TRAINING ALLIANCE PARTNERS

PLATINUM LEVEL:

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 Salisbury by Honeywell
 Harger Lighting and Grounding
 Fluke Corporation
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 Schneider Electric
 Southwire Company
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Buckingham Manufacturing Company, Inc.
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 Legrand, North America
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BRONZE LEVEL:

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