“It is not only for what we do that we are held responsible, but also for what we do not do.”

Moliere

**MANAGER’S COMMENTS**

Having just returned from the Electrical Training Alliance’s 28th Annual National Training Institute (NTI) and the fact that apprenticeship classroom training is now beginning, a number of related issues are screaming in my head.

Don’t say it, I know there’s not much else going on up there.

“Apprenticeship is the lifeblood of our industry” so I’ve heard. I just wish some of the people I’ve heard utter those words had followed them with actions that would lead me to believe they really believed. Don’t worry I won’t embarrass anyone here.

Being that I strongly believe apprenticeship IS the lifeblood of the industry, I reckon, it is a worthy topic.

As we know, today is not yesterday but in one respect it’s not that much different...many NECA JATC members and Chapter Managers relinquishing their responsibility to do the heavy lifting of managing their training programs.

Before you all get ticked off, hear me out. I’ve been involved in a number of JATC’s directly and know innumerable other program directors, committee members and chapter managers from around the country who share information. I’m not saying every NECA JATC member nor every Chapter Manager is or has been shirking their responsibility but the percentage is high.

Here’s how I know.

I’ve attended most of the 28 NTI’s. As a refresher, NTI offers a variety of training that include the I-Group that is for current instructors in our programs, the T-Group who attend to receive technical training, the OA-Group who are the outstanding apprentices from various programs throughout the country and the C-Group, the JATC members who are there to learn and keep up with the things you need to know to run a successful program. The C-Group is who I’m talking about.

There are 120 NECA Chapter Managers in the country and most of them sit on a JATC. When the C-Group gathers and I look around the room, I count them and I still haven’t used all my toes. Maybe my fingers but not my toes. There are somewhere around 250-300 JATC’s around the country so if there’s 3 NECA members on each of them, there’s 750 to 900 potential attendees. I’d be shocked if there were 100 in the C-Group. These numbers may not be accurate but they’re close and you get the picture.

Now here’s my point. I’ve heard from NECA members from all over and Chapter Managers complaining about their JATC program. I’ll admit, I’ve been known to say a disparaging word occasionally too but I reserve that right because I’ve tried to stay educated and involved.

Continued on Page Two
MANAGER’S COMMENTS CONTINUED

It’s those who I never see at NTI that make me crazy. Nearly every one at some point and its just like night follows day, complains that the IBEW is at fault, they run the program. Hmmm?
What’s it say when NECA gives the impression, through it’s lack of participation and interest in NTI? I suppose in some cases, sadly to say, thankfully the IBEW is running the program.

Most of our NECA JATC members here in the Greater Cleveland Chapter have attended NTI but I’m working on all of them to attend more often.

There’s no doubt apprenticeship is the lifeblood of this industry. We can all do better by prioritizing and preparing to fulfill our responsibilities to jointly run our programs.

2017 NECA CONVENTION & TRADE SHOW

It’s not too late to register for this year’s NECA Convention & Trade Show in Seattle, Washington October 7-10.

The trade show will be packed with stuff (displaying everything electrical) and training rooms offering education on a variety of industry related topics.

Go to the Convention website and check out the educational opportunities. Pick one of seven tracks or choose from the ala carte menu. There’s something for everyone and everything for someone.

As always the NECA staff has put together terrific social events and informational/inspirational speakers.

The opening session speaker will be Amy Purdy who will tell us about overcoming obstacles. Given just a 2% chance of survival after having contracted bacterial meningitis when she was 19, she went on to be a top ranked adaptive snowboarder.

On Monday we will hear from Jim Donald, a business executive who will share his experiences as a leader focused on innovation, quality, service, strong relationships within your community and risk taking.

Then the closing general session will feature Ben Saunders, an explorer who has amazing stories of expeditions to both the north and south poles that challenge conventional wisdom and prove what can be done through ambition, passion and determination.

The opening and closing receptions will meet your high expectations. The opening will take place at the MoPOP or Museum of Popular Culture. There you will enjoy the sounds of Milwaukee Tool Co.’s Tool Shed Band along with interactive exhibits and cuisine made with farm to table ingredients from the Pacific Northwest. Oh yes, there will be adult beverages too.

The Convention concludes Tuesday night with a concert performed by one of America’s all time great rock & roll bands, Huey Lewis and the News.

The Chapter will have a hospitality suite in the Hyatt Olive 8 Hotel opening Saturday after the Board of Governors meeting (around 3PM.) The Chapter Manager will give you the details upon your arrival in Seattle. In addition, the Chapter will be hosting a dinner with our friends from the Ohio/West Virginia Chapter at the scenic Pallisades Restaurant on Monday evening at 6 PM.

We hope to see you in Seattle. It’ll be worth the investment.

MANHOURS

<table>
<thead>
<tr>
<th>Division</th>
<th>Total Manhours</th>
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<tr>
<td>Cleveland Division thru July</td>
<td>1,529,647</td>
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<tr>
<td>Lake Erie Division thru June</td>
<td>231,277</td>
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<tr>
<td>Northeast Ohio Division thru July</td>
<td>233,028</td>
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<tr>
<td>Chapter Total</td>
<td>1,993,952</td>
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SOMETHING NEW

On July 16th NECA launched its on-line members only community network. This is an exciting new way for NECA members, NECA staff and Chapter staffs to all connect and communicate. It’s a place to share information, ask for advice and see what topics and issues are trending within the NECA Community.

To access this community network, first go to network.necanet.org and click on the orange box then use your necanet.org login user name and password to get yourself signed in. Then on that landing page click Browse then Discussion Posts.

At the bottom of the page you’ll find the very first post. It is by Ginger Wilson, NECA’s Director of Content and Communications. She outlines some useful tips to get you started.

This is another way NECA is adding value for its members. However; the only way to receive that value is to utilize the Community’s collective knowledge and willingness to share. Today, technology is providing a better way for NECA members to do what they have been doing since day one...helping one another, thereby strengthening the industry.

ECONOMIC NEWS OF THE DAY

1.) Copper prices continue to rise. They are up 22% for the year, eclipsing the $3.00/lb. mark.

2.) Gasoline prices are expected to rise by a dime to a quarter a gallon due to hurricane Harvey.

3.) United Airlines is seen as taking $265,000,000 hit due to Harvey. Houston is a United hub.

4.) In spite of tensions rising on the Korean Peninsula the US stock market continues to rise.

5.) Anheuser-Busch brewery in Georgia is shipping water not beer to the Red Cross to help flood relief efforts in Texas and Louisiana.

6.) Cummings has jumped in front of Tesla in electric truck development.

7.) US Consumer Confidence rose again in August reaching its highest level since 2001.

8.) Harvey’s destruction to hurt GDP. Expected to cost in the $30 billion range.

UPCOMING EVENTS

1.) Code Class - September 9, 2017 –7:30 AM-1:00 PM at the Crowne Point Plaza Hotel, Rockside Road, Independence.

2.) Callanan Leadership 101 Seminar – September 29, 2017—7:30AM –5:00 PM at the Hilton Hotel, Fairlawn, Ohio.

3.) Lake Erie Division Meeting - October 3, 2017 –6:00PM at 1833 Oberlin Inn.

4.) Northeast Ohio Division Meeting - October 4, 2017 –Noon at Redhawk Grille.

5.) Cleveland Division Meeting—October 5, 2017-TBD.


7.) NECA Holiday Party - December 2, 2017 at the Ritz Carlton Hotel, Downtown.

GO TRIBE!!!!

GO BROWNS!!!!

LOOK FOR THE NEXT REVIEW IN OCTOBER 2017!!!
IT’S GOOD BUSINESS TO DO BUSINESS WITH THOSE FIRMS WHO SUPPORT OUR ASSCIATION

CHAPTER ASSOCIATE MEMBERS

1-888-Ohio Comp  
Admar Supply Company  
BMA Media Group  
Ciuni & Panichi, Inc.  
CompManagement, Inc.  
Eaton Corporation  
Ericson Manufacturing  
G.E. Energy Management  
Graybar Electric Co.

Leff Electric  
Mars Electric  
Milwaukee Tool  
NES Rentals  
PEPCO  
Riffle and Associates  
Simplex Grinnell  
United Rentals

NECA PREMIER PARTNERS

3M  
Federated Insurance  
Graybar  
Milwaukee Tool  
Philips Lighting  
Schneider Electric  
Southwire Corporation  
Thomas and Betts Corporation

ELECTRICAL TRAINING ALLIANCE PARTNERS

PLATINUM LEVEL:

Milwaukee Electric Tool Corporation  
Klein Tools, Inc.  
Thomas & Betts Corporation  
3M Company Electrical Markets Division  
Salisbury by Honeywell  
Harger Lighting and Grounding  
Fluke Corporation  
Lutron Electronics, Inc.  
Eaton’s Bussman Business  
Schneider Electric  
Southwire Company  
Prysmian Power Cables and Systems  
Graybar  
Greenslee by Textron Corporation  
Ideal Industries, Inc.  
Westex by Milliken

GOLD LEVEL:

Buckingham Manufacturing Company, Inc.  
Alexander Publications

SILVER LEVEL:

Ann Arbor Area Convention & Visitors Bureau  
Rubin Brothers, Inc.  
American Technical Publishers, Inc.  
Ypsilanti Area Convention & Visitors Bureau  
Legrand, North America  
E2E Summit

BRONZE LEVEL:

MOSAIC  
Stark Safety Consultants  
Coyne First Aid  
Wellshade