



“If you really want to do something, you’ll find a way. If you don’t you’ll find an excuse.”  
John Rohn

# GREATER CLEVELAND

## MANAGER’S COMMENTS

Has anyone ever suggested that you do something that you didn’t really want to do but you know you should, like go visit a relative or clean out the garage or make a decision at work? When that happens you have three choices. One: suck it up and do what’s right or two: be honest and refuse or three: give some excuse. Obviously the last choice is the easiest, so often times we just default to it. Now, depending on the relative importance of the topic, not that visiting relatives or cleaning out the garage aren’t important, that may fly because no one really cares. But, if you’re going to give an excuse for not doing something important you should think about it first. It’s never good to underestimate people, they’ll see right through your excuse and recognize it for what it is. The end result is damage to your reputation. When it comes to the small things, we all make excuses, But in the case of important things, honesty is the best policy. It’s even better policy to just suck it up and do what you know is right,

Now, sometimes you just have to give credit where credit is due. I have made it very clear

that I, along with our Chapter Board of Directors and our Members, think a NECA Convention and Trade Show should be held in Cleveland. Several years ago we wouldn’t have expected anyone to even consider such a notion but obviously times have changed. The Republican National Committee thinks Cleveland is a great place for National Convention and after reading any number of articles in travel publications you’d know that Cleveland’s becoming the place to visit. If you want to hear an even more resounding endorsement of Cleveland, just talk to our new Assistant Manager, Jeremy Ryan, He’s a well educated, well traveled young man from just outside New York City who would give you an impassioned account of the virtues of our great city. With all that being said, NECA says no way, no how. I gotta give ‘em credit. No excuses, no veiled promises, just an honest forthright NO. I can respect that. However, it certainly doesn’t mean they’ve heard the last of me. So in honor of our famous “Dawg Pound” at the Brown’s First Energy Stadium, I’m not letting loose of this bone.....ever!

## NORA

- 1.) Despite criticisms of the Northern Ohio Regional Agreement, the Greater Cleveland Chapter remains committed to promoting its use.
- 2.) As of January 1, 2015 there is a revised Job Start Form that must be used. The Job Start Form must be faxed or emailed to the site local union within 24 hours of starting a job. Please note that failure to complete this form may result in the job being considered as hav-

- ing been done under the terms of the Inside CBA.
- 3.) The Tracking Form has been eliminated so that only the Job Start Form is mandatory.
- 4.) Testing of CW/CE’s for advancement and placement will be performed by the local JATC.
- 5.) All training of CW/CE’s shall be done by the home local union JATC.



## BLENDING LEARNING UPDATE

The apprenticeship school year has ended and this is a good time to report on the Blended Learning System. As you may recall, our first year Inside students began the year using this system which has them doing their homework on-line prior to attending the classroom for face to face instruction.

Aside from one student who had a technical problem, the system worked extremely well. At least there's been few complaints voiced at the JATC meetings. In fact, at one JATC the instructors have taken advantage of having a detailed report of the students' homework to provide the committee when a student fails a test. The report they receive is so detailed that

it indicates the amount of time spent doing the homework, when it was done, how well the student answered the questions and whether they went back to review the questions they got wrong. Not surprisingly the test scores mirror the amount of preparation. Usually when confronted with this documented information the student has an epiphany.

The ETA has done a great job with the roll out of this new system. Thanks to the JATC programs who participated in the beta testing last year and all the information that was gathered then disseminated, this has turned out to be a "textbook" roll out.

## MANHOURS

Cleveland Division thru May :	1,122,350
Lake Erie Division thru May	217,759
Northeast Ohio Division thru May:	<u>198,498</u>
<b>Chapter Total:</b>	<b>1,538,607</b>

## NECA CONVENTION & TRADE SHOW

NECA's Convention and Trade Show registration has opened. The Convention is a fantastic experience to learn about innovative products and services that can help your company grow. Ask anyone who has attended before and you are sure to hear that this is a great investment. **Early bird registration ends on August 14th.**

Keep any eye out for a membership update with specific details regarding the convention. As always if you have any questions, please don't hesitate to give our office a call.

## NEW MEMBER WELCOME

The Greater Cleveland Chapter is happy to welcome Phoenix Electric as a new member from the Northeast Ohio Division.

Please welcome Ben Misseri, the accredited representative of Phoenix Electric, as well as all of the folks at Phoenix.

## CHAPTER WEBSITE

Anyone who has seen our website recently can probably guess that it hasn't received a cosmetic facelift in over a decade since it was first created. It's about time we brought our site into the 21st century. The Chapter has a new website in the works, and it will be sure to turn some heads. This new design is sleek, unique and innovative. Beyond the aesthetics update, we are also

rolling out a whole assortment of new services on the site. In the near future you can look forward to an industry job bank providing your company resumes for project managers and estimators, up to date safety and standard resources and links, along with a government affairs page with summaries from our lobbyist in Columbus.

## ECONOMIC FACTS OF THE DAY

- 1.) Whole Foods the supermarket giant, has been in hot water for allegedly mislabeling prepackaged foods and charging for more weight than purchased. The mislabeling ranged from \$.80 to almost \$15.
- 2.) American households trash \$640 worth of food per year.
- 3.) Greece's bailout is set to expire on June 30th, at which point the country will likely default on \$1.8 billion that it owes to the International Monetary Fund. The country's future with the Euro Zone is looking very shaky.
- 4.) Greece's inability to pay for their socially liberal policies are adversely affecting our stock market as evidenced by June 29th's 350 point drop in the DOW.
- 5.) Cleveland residents must decide by July 14th whether they will opt out of the city's green electric program that is generated through wind farms or stay

- with the Illuminating Company, which is coal powered. The green electric would cost a typical family an extra \$.50 per month, but could have a more significant impact on the environment.
- 6.) Copper is trading at 2.64, rising just a couple of cents over the month of June.
- 7.) Goldman Sachs has flipped its investment preference from GM to Ford, saying that Ford has a better future outlook.
- 8.) The Supreme Court's gay marriage ruling is expected to bring in \$100 million to Ohio over the next three years, and will increase America's economy by \$2.5 billion across the country. Really? Where do they suppose that money will come from?
- 9.) General Electric estimates that LED retrofit industry will amount to over \$400 billion in North America over the next 20 years.

HAVE A SAFE AND FUN INDEPENDENCE DAY !



## UPCOMING EVENTS

- |                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>1.) <b>Lake Erie Division Meeting</b>—July 7, 2015—6:00 P.M.—Elyria Country Club.</p> <p>2.) <b>Northeast Ohio Division Meeting</b>—July 8, 2015 Noon—Red Hawke Grill.</p> <p>3.) <b>Cleveland Division Meeting</b>—July 9, 2015—6:00 P.M.—Delmonico's Steak House, Independence.</p> | <p>4.) <b>Annual Golf Outing</b>—July 13, 2015 at the Lake-wood Country Club.</p> <p>5.) <b>NTI</b>— July 25-31, 2015 Ann Arbor, Michigan</p> <p>6.) <b>2015 NECA Convention &amp; Trade Show</b>— October 3-6, in San Francisco, California.</p> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

## ELECTRICAL TRAINING ALLIANCE AND NECA PREMIER PARTNERS

### ELECTRICAL TRAINING ALLIANCE PARTNERS

#### PLATINUM LEVEL:

3M Company Electrical Markets Division  
 Graybar  
 Milwaukee Electric Tool Corporation  
 Klein Tools, Inc.  
 Harger Lightning and Grounding  
 Fluke Corporation  
 Eaton's Bussman Business  
 Lutron Electronics, Inc.  
 Greenlee, A Textron Company  
 Prysmian Group  
 Salisbury by Honeywell  
 Southwire Company  
 Thomas & Betts Corporation  
 Schneider Electric  
 Underwriters Laboratories, Inc.  
 Westex by *Milliken*

#### GOLD LEVEL:

Buckingham Manufacturing Company, Inc.  
 E2E Summit

#### SILVER LEVEL:

Ann Arbor Area Convention & Visitors Bureau  
 Ypsilanti Area Convention & Visitors Bureau  
 Steel Tube Institute  
 American Technical Publishers, Inc.

#### BRONZE LEVEL:

Alexander Publications  
 Coyne First Aid  
 Breslin Strategies, Inc.  
 Ideal Industries, Inc.  
 Legrand  
 MOSAIC  
 Rubin Brothers, Inc.  
 Stark Safety Consultants  
 Phillips Color Kinetics  
 TE Connectivity  
 The Lincoln Leadership Institute at Gettysburg

### NECA PREMIER PARTNERS

Graybar  
 Milwaukee Electric Tool Corporation  
 Federated Insurance  
 Schneider Electric  
 Thomas & Betts Corporation  
 Trimble  
 Westex by *Milliken*

LOOK FOR THE NEXT REVIEW IN AUGUST!