



“It is not only for what we do that we are held responsible, but also for what we do not do.”

Moliere

GREATER CLEVELAND

MANAGER’S COMMENTS

Hello.. Hello... Hello, can you hear me?

Do you sometimes feel like you’re not being heard because you’re just one voice? When you belong to an organization like NECA you have a better chance of your voice being heard because there are many people working on your behalf. I’m fortunate enough to get to experience and participate in the representation NECA provides its members. This was never better demonstrated, than last week here in Cleveland.

Unless you’ve been vacationing on Mars, the planet not the supply house, or candy bar you know the Republican National Convention was held here. And unless you are a political junkie like me, you probably got sick of it. Me, I loved every minute of it.

What made the week even more enjoyable was that myself, Chapter President, Mike Joyce, and Assistant Chapter Manager, Jeremy Ryan got to work with NECA Director of Government Affairs, Marco Giamberardino.

Marco arrived in town on Sunday evening and we began what seemed like nonstop lobbying until late Thursday night. We not only lobbied local legislators but Senators and Representatives from all over the country.

What is more impressive than seeing all the legislators that Marco knew, is that they all know him and NECA and what issues are important to us. NECA’s recognition on

Capital Hill is a direct result of Marco and his staff working tirelessly to build on the ground work laid by his predecessor, Lake Coulson and his staff.

It’s worth noting that in 2013, NECA’s Executive Committee made the decision to relocate the Government Affairs office from Bethesda, Maryland to a space adjacent to the Hill, thereby allowing them to use their time more efficiently. I think that move is directly associated with the successes the department has had, such as in 2015 alone, the passage of a two year delay in the implementation of the Obamacare Cadillac Tax, defeat of efforts to repeal Davis-Bacon (prevailing wage) by the largest margins to date and passed legislation to make permanent federal tax provisions that were to expire in 2014 plus many more. (See the advocacy section at necanet.org.)

It’s also interesting to note that 95% of the candidates receiving NECAPAC contributions were successful in their races. Marco and the Government Affairs Committee has done a great job of vetting candidates and researching races before committing our NECAPAC dollars. We must continue to support/contribute to candidates who are open minded and will listen to our positions on the issues that affect our industry. It takes a constant effort to educate lawmakers.

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MANAGER'S COMMENTS CONTINUED

NECA is working hard day and night to prevent passage of legislation that will inhibit our ability to create well paying jobs and grow our businesses. Trust me about the "night" part. It was well after midnight every night last week before Mike, Jeremy and I got home and I know Marco went to events after we had gotten home and were asleep. Marco's reward was that he got to spend this week in Philadelphia to do it all over again at the Democratic National Convention.

And by the way, speaking of NECAPAC, I'd like to

remind everyone that you can contribute to NECAPAC at any time throughout the year. This would be a good time to re-read the quote of the month. If you want to make a contribution but need assistance, please feel free to call the Chapter Office.

Attending a National Party Convention, seeing the process of nominating a Presidential candidate, interacting with the political movers and shakers of this country was truly an experience I will never forget.

FUTURE LEADERS OF NECA

On July 15th the Greater Cleveland Chapter of NECA had its first meeting of the Greater Cleveland Chapter Future Leaders Program. The meeting was attended by 16 individuals from 11 different member firms, which exceeded our goals. The meeting started with introductions from each individual as well as an introduction into NECA.

Chapter Manager, Tom Shreves spoke briefly about the benefits and cost of membership, the structure of the organization and topics that we hope to cover during the upcoming Future Leaders meetings. Some information that was included in our future leaders discussion is that not every union employer has to be a NECA member. NECA is 100% optional and it is NECA's job to ensure that each member receives the value that they pay for.

Some of the hot button issues that were brought up were new tools and materials, organizational leadership, innovation, company growth and employee training. While we are excited to talk in depth about how these issues will affect contractors over the next few decades, NECA quickly noted that the latest innovations in tools and materials are impressively showcased at the National Convention's trade show every year.

This is a fantastic group of individuals, and we are excited and looking forward to our next meeting on Friday, October 21st.

INDUSTRY SPORTS CHALLENGE

The Electrical League of Ohio is hosting a sports tournament and day of entertainment at Victory Park in North Ridgeville, Ohio, from Noon until 7PM on Friday, September 9, 2016. There will be tournament games for softball, basketball, volleyball, kickball, bocce, corn hole and horseshoes. There will also be live music, food and beverages. The Electrical League of Ohio's Industry Sports

Challenge will be a fun way to network with people from all across the board ranging from manufacturing to suppliers to power companies.

If you or any of your employees are interested in taking part, NECA will be sponsoring a team. Please email Jeremy Ryan at ryan@gccneca.org before the August 31st deadline.

MANHOURS

Cleveland Division thru June :	1,564,720
Lake Erie Division thru June:	344,339
Northeast Ohio Division thru June:	<u>135,245</u>
Chapter Total:	2,044,304

CHAPTER RECOGNITION

Congratulations and thank you's are in order for the members of the Greater Cleveland Chapter. Last week we were notified that we have met our contribution goal to maintain a seat on NECA's Political Leadership Council. Twenty-one individual contributions were made totaling \$11,885. In addition to the Chapter's seat on the PLC, Mike Joyce also has a seat on the Council by way of his personal \$5,000 contribution.

Once again, thank you to those who have contributed so far this year. As we all know, this is a very important election year.

Your contributions to NECAPAC will help support candidates with whom we can work.

ECONOMIC NEWS

- 1.) Fiat Chrysler will end passenger car production in the U.S. early next year. They will be made in Mexico or Canada. They were bailed out.
- 2.) Q2 GDP expected to be 1.2%, up from an abysmal 1.1% in the first quarter.
- 3.) The Federal Reserve announced they will not raise interest rates. (See #2)
- 4.) Oil prices are heading back down towards \$35/Barrel after having reached a high this year of \$51/Barrel.
- 5.) Greenlee has their robotic conduit bender, now there's a robotic crane that lays brick. Both are good examples of disruptive technologies.
- 6.) The Tyco International PLC and Johnson Controls merger is set to be closed earlier than expected. The new company will be called Johnson Controls PLC.
- 7.) Engineering and consulting firm KBR said their revenue fell by 27% during their last reporting period due in large part to falling energy prices.
- 8.) Ford Motor Company saying auto sales may have peaked.
- 9.) Spirit Airlines will begin non-stop flights to Fort Myers, FL and other cities in Florida from the Akron Canton Airport.
- 10.) U.S. employment costs rose .06% in the second quarter, a reminder of the slow income growth during the past eight years of this "economic recovery".

UPCOMING EVENTS

- 1.) **NTI** - July 30-August 5, 2016-Ann Arbor, Michigan.
- 2.) **Electrical League Sports Challenge**-August 31, 2016 -Noon to 7PM -Victory Park, North Ridgeville, Ohio.
- 3.) **Lake Erie Division Meeting** -October 4, 2016 at 6:00 PM -TBD.
- 4.) **Northeast Ohio Division Meeting** -October 5, 2016 at Noon—Red Hawk Grille.
- 5.) **Cleveland Division Meeting** -October 13, 2016 at 6:00 PM -TBD.
- 6.) **Future Leaders of GCC NECA Meeting**-October 21 2016 -Noon-NECA Office.
- 7.) **NECA Convention and Trade Show** - October 7 - 10, 2016 - Boston, MA.
- 8.) **Chapter Holiday Party** - December 3, 2016 - 6:00 P.M.- at the Hilton Convention Center Hotel.

GO TRIBE!!!



CHAPTER ASSOCIATE MEMBERS

1-888-Ohio Comp	Leff Electric
BMA Media Group	Mars Electric
Ciuni & Panichi, Inc.	Milwaukee Tool
CompManagement, Inc.	NES Rentals
Eaton Corporation	PEPCO
Ericson Manufacturing	Riffle and Associates
G.E. Energy Management	United Rentals
Graybar Electric Co.	

NECA PREMIER PARTNERS

Federated Insurance	Schneider Electric
Graybar	Southwire Corporation
Milwaukee Tool	Thomas and Betts Corporation
Philips Lighting	

ELECTRICAL TRAINING ALLIANCE PARTNERS

PLATINUM LEVEL:

Milwaukee Electric Tool Corporation
Klein Tools, Inc.
Thomas & Betts Corporation
3M Company Electrical Markets Division
Salisbury by Honeywell
Harger Lighting and Grounding
Fluke Corporation
Lutron Electronics, Inc.
Eaton's Bussman Business
Schneider Electric
Southwire Company
Prysmian Power Cables and Systems
Graybar
Greenslee by Textron Corporation

GOLD LEVEL:

Buckingham Manufacturing Company, Inc.
Alexander Publications
E2E Summit

SILVER LEVEL:

Ann Arbor Area Convention & Visitors Bureau
Rubin Brothers, Inc.
American Technical Publishers, Inc.
Ypsilanti Area Convention & Visitors Bureau
Legrand, North America

BRONZE LEVEL:

TE Connectivity
MOSAIC
Stark Safety Consultants
Coyne First Aid
Ripley

LOOK FOR THE NEXT REVIEW IN SEPTEMBER 2016!