



“I could never think well of a man’s intellectual or moral character, if he was habitually unfaithful to his appointments.”

Nathaniel Emmons

## GREATER CLEVELAND

### MANAGER’S COMMENTS

Walking the walk after the talk, doing what we said we were going to do after we said what we were going to do and one of my favorites, not peeing backwards. These are measures of one’s character and ethics.

This short article will not be judgmental, I promise. However, every now and then it’s important to reflect and re-calibrate if necessary. Character and ethics are a part of us all. We all know that, but it’s obvious we all don’t possess it in the same degree because we are all individuals aren’t we? I’d like to think we all would not be satisfied with what our degree is and that improvement would be our goal. Now is as good a time as any to measure how we are doing. Let’s think about whether we’ve actually been doing what we say we’re going to do. In our business life

we say we’re going to do a lot of things, either verbally or in the form of a contract. In short, when those commitments aren’t met, what do you think happens to that business relationship? It’s not good. It hurts YOU more when you don’t deliver on a promise. Your reputation suffers. The value of reputation in business is certainly no secret.

Even though this newsletter is a business one, it wouldn’t hurt to consider this topic as it relates to your personal life too.

And oh by the way, if you are signatory to the Northern Ohio Regional Agreement, or any of the IBEW Fourth District Regionals Agreements you promised to submit Start Forms and Job Tracking Forms.

Just saying.....

### EASTERN REGION SPRING MEETING

The 2014 Eastern Region Spring Meeting was held at the end of last month in Scottsdale, Arizona at the Hyatt Gainey Ranch Resort.

We had a very small contingent, only three firms, representing the Chapter and taking advantage of the educational and networking opportunities that were available.

Before the actual start of the meeting there was a pre-conference Labor Relations Program presented by NECA labor counsel, Gary Lieber. In an informal session, Gary spoke about a number of topical National Labor Relations Board issues including the potential ramifications of the upcoming U.S.

Supreme Court Ruling on two of President Obama’s appointments to the Board.

The opening general session was highlighted by an informative presentation by United States Congressional Medal of Honor recipient and now guest commentator on CNBC, Colonel Jack Jabobs. He spoke on a variety of subjects but focused on the recent troop reductions and overall cuts to our military readiness in light of the numerous threats that are in the world today.

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## EASTERN REGION SPRING MEETING CONTINUED

The workshops on Tuesday were outstanding. They included a presentation by Mike Callanan, Executive Director of the NJATC, updating everyone on the status of the implementation of the Blended Learning System, Core Curriculum and the new National Standards, the document which details exactly how your JATC will be operated.

Two interesting seminars on business finance were provided, and NECA's Executive Director of Standards and Safety, Mike Johnston, gave an overview of the services and programs his department offers. Also, we heard about "Lean Construction," a shift towards a thought process that maximizes value to the customer while minimizing waste. Lastly, and widely acclaimed, was a seminar on "Maximizing Productivity Utilizing a Best in Class PreFab System." This was a good introduction into our Chapter's upcoming fall Management Education Institute class on driving scalable prefab using building information modeling.

The meetings ended with an energetic, motivational

and fun address from Philadelphia native and good friend of the Penn Del Jersey Chapter, NECA, Vince Papale. If you've seen the movie or read the book, "INVINCIBLE" you know how important it is to dream and believe. Mr. Papale was a part time school teacher and bartender who had a dream of playing professional football for his beloved Philadelphia Eagles even though he played very little in high school, didn't play in college and was 30 years old when he got "his shot." He answered a call from head coach Dick Vermeil to attend an open tryout. Vince was the only one from that tryout to make the team and he went on to a successful career in the NFL. He delivered his message with an entertaining style and left everyone thinking about their dreams.

This would be a good time to get your mobile device out and mark your calendar for next years spring meeting. It will be formatted and presented like last years NECA Now Leadership Conference. The dates are April 13-16, 2015 and will take place at the Intercontinental Hotel in Miami, Florida

### MANHOURS

Cleveland Division thru February :	405,288
Lake Erie Division thru February:	62,273
Northeast Ohio Division thru February:	43,193
<b>Chapter Total:</b>	<b>510,754</b>

## ECONOMIC NEWS OF TODAY, YESTERDAY AND THE PAST FIVE YEARS (THE CURSE OF MEMORY)

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| 1.) The Administration is "Laser focused on jobs."   | been in 40 years. That would be the 1970's. |
| 2.) The Keystone Pipeline.                           | 5) Obamacare will reduce healthcare costs.  |
| 3.) Double Digit U-6 Unemployment Rate.              |   |
| 4.) Employment Participation Rate is the lowest it's | Had enough of this?                         |



## 2014 NECA CONVENTION & TRADE SHOW PREVIEW

Time flies! It won't be long until it will be time to register (May 29th) for this year's NECA Convention & Trade Show. The Convention is scheduled for September 27-30, 2014 in Chicago, Illinois.

Check out the Convention details at [www.necanet.org](http://www.necanet.org). More information will be available throughout the year.

### UPCOMING EVENTS

- 1.) Lake Erie Division Meeting- April 8, 2014-6:00 PM  
Sawmill Creek.
- 2.) Northeast Ohio Division Meeting –April 9, 2014 –  
Noon –Red Hawke Grill
- 3.) Cleveland Division Meeting- April 10, 2014-  
6:00 PM at Cibreo Restaurant.
- 4.) Code Class - April 12, 2014 - 8:00AM-1:00pm  
Crowne Plaza, Independence, Ohio.
- 5.) MEI Class-The Future is Now BIM - April 30, 2014 -  
8:00 AM—5:00 PM -Crowne Plaza, Independence, Ohio.
- 6.) MEI Class-Leveraging BIM to Drive Scalable Pre-  
fabrication-Coming this fall.
- 7.) NECA Convention and Trade Show - September 27  
–September 30, 2014 - Chicago, IL.

### YOGI IMS

“You can observe a lot just by watching.”

GO TRIBE!!!!

PLAY BALL

LOOK FOR THE NEXT REVIEW IN MAY 2014!